DALLAS 2004 ANNUAL COUNTY PROFILE

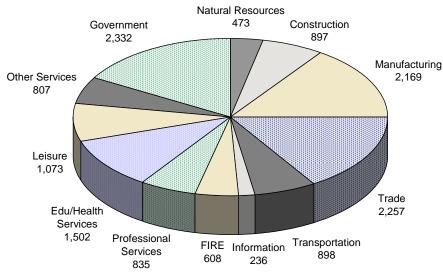
Executive Summary

As of 2003, Dallas County's largest private sector was Trade, representing 16.02 percent (2,257) of the county's total covered employment of 14,085. Over 69 percent of the employment in this sector was in the Retail Trade industry. The county's total employment increased by 7.20 percent since 2002 and the average annual wage increased by 4.23 percent to \$30,182 for all industries. Six sectors in Dallas County reported double digit growth in employment for 2003.

Dallas County's average weekly wage for all industries was \$580 for 2003. This was an increase of 4.13 percent since 2002. The highest average weekly wage was in the Finance, Insurance & Real Estate sector, averaging \$808 with gross total wages of \$25.5 million. Retail Trade had the largest percentage increase in average weekly wage of 27.87 percent (\$97) since 2002.



2003 Industry Breakout by Employment in Dallas County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment Based on Annual 2003 Employment by Private Industry

| Rank | Name of Company | Industry |
|------|----------------------------------|------------------------|
| 1 | Tyson Fresh Meats | Retail Trade |
| 2 | Barr-Nunn Transportation | Transport./Warehousing |
| 3 | Iowa Foundation For Medical Care | Other Services |
| 4 | Wells Fargo Bank North America | Finance and Insurance |
| 5 | YMCA | Other Services |
| 6 | Quebecor World Waukee | Manufacturing |
| 7 | Casey's General Stores | Retail Trade |
| 8 | ACS State Healthcare | Information |
| 9 | Hy-Line International | Agriculture |
| 10 | Gilcrest/Jewett Lumber Co | Retail Trade |

QUICK FACTS

Covered Employment (2003)

| | | % |
|---|--------|-------------------|
| Total Employment | 14,085 | 1.00¹ |
| Average Weekly Wage | \$580 | 98.1 ² |
| Largest Private Sector: Wholesale & Retail Trade | 2,257 | 0.923 |

- ¹ Percent is based on statewide covered employment of 1,404,476
- ² Percent is based on statewide average weekly wage of \$591
- ³ Percent is based on statewide covered sector employment

Census Statistics

| | | Rank |
|------------------------------------|----------|------|
| 2003 Population | 46,148 | 11 |
| Growth % since 1990 | 55.1% | 1 |
| 2003 Unemployment Rate | 3.1% | 92 |
| 2002 Per Capita Personal Income | \$31,912 | 2 |
| 2000 Median Household Income | \$48,528 | 2 |
| 5 | | |

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Dallas County

| Reporting Units | | its | | Employment | | | | | |
|-----------------|-------|----------|-------------------------------------|------------|--------|----------|--|--|--|
| 2002 | 2003 | % Change | | 2002 | 2003 | % Change | | | |
| 1,009 | 1,100 | 9.02% | Total All Industries | 13,139 | 14,085 | 7.20% | | | |
| 940 | 1,035 | 10.11% | Private Business | 10,880 | 11,753 | 8.02% | | | |
| | | | | | | | | | |
| 25 | 28 | 12.00% | Ag/Natural Resources & Mining | 406 | 473 | 16.50% | | | |
| 134 | 156 | 16.42% | Construction | 812 | 897 | 10.47% | | | |
| 49 | 50 | 2.04% | Manufacturing | 2,056 | 2,169 | 5.50% | | | |
| 213 | 222 | 4.23% | Trade | 2,006 | 2,257 | 12.51% | | | |
| 83 | 84 | 1.20% | Wholesale Trade | 692 | 693 | 0.14% | | | |
| 130 | 138 | 6.15% | Retail Trade | 1,314 | 1,564 | 19.03% | | | |
| 35 | 38 | 8.57% | Transportation & Utilities | 926 | 898 | -3.02% | | | |
| 20 | 20 | 0.00% | Information | 397 | 236 | -40.55% | | | |
| 107 | 110 | 2.80% | Finance, Insurance, and Real Estate | 482 | 608 | 26.14% | | | |
| 118 | 148 | 25.42% | Professional & Business Services | 691 | 835 | 20.84% | | | |
| 84 | 92 | 9.52% | Education & Health Services | 1,436 | 1,502 | 4.60% | | | |
| 74 | 81 | 9.46% | Leisure & Hospitality | 984 | 1,073 | 9.04% | | | |
| 84 | 92 | 9.52% | Other Services | 684 | 807 | 17.98% | | | |
| | | | | | | | | | |
| 69 | 66 | -4.35% | Government | 2,259 | 2,332 | 3.23% | | | |
| 9 | 9 | 0.00% | State | 70 | 73 | 4.29% | | | |
| 52 | 49 | -5.77% | Local | 2,077 | 2,144 | 3.23% | | | |
| 8 | 8 | 0.00% | Federal | 112 | 115 | 2.68% | | | |

QUICK FACTS

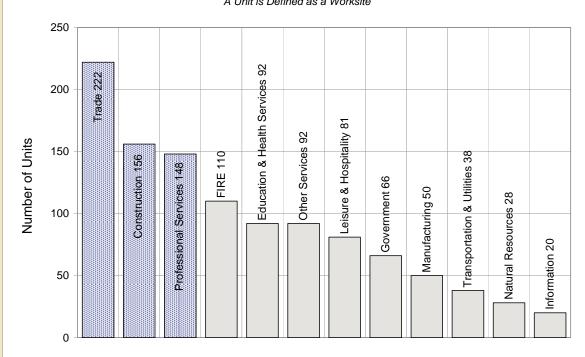
Dallas County's Largest Industries by Worksites

Wholesale & Retail Trade 222

Construction 156

Professional Services 148

Reporting Units by Industry in 2003 in Dallas County A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade F.I.R.E. - Finance, Insurance, & Real Estate;

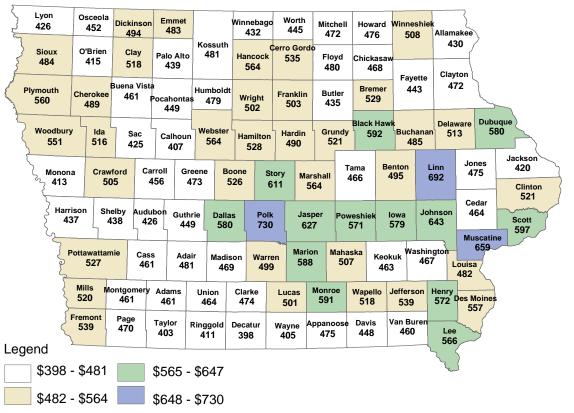
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Dallas County

| Average Annual Wage | | e | | | Average Weekly Wage | | | Wage | |
|---------------------|--------|--------------|----------|----------------------------------|---------------------|-----|------|------|----------|
| | 2002 | 2003 | % Change | | 2002 | | 2003 | | % Change |
| \$ | 28,957 | \$ 30,182 | 4.23% | Total All Industries | \$ | 557 | \$ | 580 | 4.13% |
| \$ | 29,316 | \$ 30,762 | 4.93% | Private Business | \$ | 564 | \$ | 592 | 4.96% |
| | | | | | | | | | |
| \$ | 28,882 | \$ 31,460 | 8.92% | Ag/Natural Resources & Mining | \$ | 555 | \$ | 605 | 9.01% |
| \$ | 32,184 | \$ 33,068 | 2.75% | Construction | \$ | 619 | \$ | 636 | 2.75% |
| \$ | 29,605 | \$ 32,620 | 10.18% | Manufacturing | \$ | 569 | \$ | 627 | 10.19% |
| \$ | 23,256 | \$ 26,760 | 15.06% | Trade | \$ | 447 | \$ | 515 | 15.21% |
| \$ | 33,036 | \$ 34,968 | 5.85% | Wholesale Trade | \$ | 635 | \$ | 672 | 5.83% |
| \$ | 18,106 | \$ 23,123 | 27.71% | Retail Trade | \$ | 348 | \$ | 445 | 27.87% |
| \$ | 44,635 | \$ 45,309 | 1.51% | Transportation & Utilities | \$ | 858 | \$ | 871 | 1.52% |
| \$ | 32,591 | \$ 31,239 | -4.15% | Information | \$ | 627 | \$ | 601 | -4.15% |
| \$ | 39,427 | \$ 41,991 | 6.50% | Finance, Insurance, Real Estate | \$ | 758 | \$ | 808 | 6.60% |
| \$ | 30,493 | \$ 33,001 | 8.22% | Professional & Business Services | \$ | 586 | \$ | 635 | 8.36% |
| \$ | 28,743 | \$ 29,874 | 3.94% | Education & Health Services | \$ | 553 | \$ | 575 | 3.98% |
| \$ | 12,368 | \$ 12,114 | -2.05% | Leisure & Hospitality | \$ | 238 | \$ | 233 | -2.10% |
| \$ | 37,704 | \$ 33,254 | -11.80% | Other Services | \$ | 725 | \$ | 640 | -11.72% |
| | | | | | | | | | |
| \$ | 27,227 | \$ 27,259 | 0.12% | Government | \$ | 524 | \$ | 524 | 0.00% |
| \$ | 33,783 | \$ 34,776 | 2.94% | State | \$ | 650 | \$ | 669 | 2.92% |
| \$ | 26,507 | \$ 26,490 | -0.06% | Local | \$ | 510 | \$ | 509 | -0.20% |
| \$ | 36,490 | \$ 36,815 | 0.89% | Federal | \$ | 702 | \$ | 708 | 0.85% |





QUICK FACTS

Average Weekly Wage Comparisons

Dallas \$580

Rank Among All 99 Iowa Counties -11-

Statewide \$591

Nation* \$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

Iowa Workforce Development, Employment Statistics Bureau

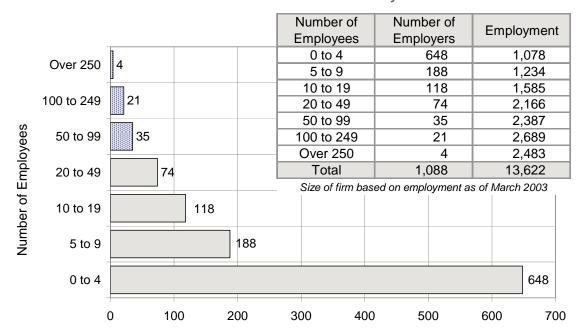
1000 E Grand Ave Des Moines, IA 50319

800-532-1249; Fax: 515-281-8195 trends@iwd.state.ia.us www.iowaworkforce.org

Equal opportunity employer/ program. Auxiliary aids and services are available upon request to individuals with disabilities.

> TTY 515-281-4748; 1-800-831-1399

2003 Size of Firm in Dallas County



Number of Employers



PENALTY FOR PRIVATE USE \$300 OFFICIAL BUSINESS

IOWA WORKFORCE DEVELOPMENT 1000 East Grand Avenue Des Moines, Iowa 50319-0209

